Inventory & Order Analysis

Stock Coverage, Vendor Pipeline & Risk Assessment

March 11, 2026

Usage Period: Mar 1, 2025 – Mar 10, 2026 (12.3 months)

CRITICAL

3

Parts at zero or near-zero stock with active demand

LOW / WATCH

6

Parts with < 3 months coverage at current burn rate

HEALTHY / OK

6

Parts with sufficient stock or long-term coverage

15	556,820	7,036,000	4,106,700	2,618,000
TOTAL SKUS	CURRENT TOTAL STOCK	ON ORDER W/ VENDORS	EDSON OPEN ORDERS	YTD USAGE (12.3 MO)

Stock Coverage Analysis

Ranked by urgency

PART #	YTD USAGE	MONTHLY AVG	CURRENT STOCK	MONTHS COVER	STATUS	VENDOR ORDERS	EDSON ORDERS	NET POSITION
SS86IL	673,000	54,715	0	0.0	OUT	2,200,000	1,700,000	+500,000
STST86IL	454,000	36,911	0	0.0	OUT	680,000	531,000	+149,000
AA64IL	223,000	18,130	1,000	< 0.1	CRITICAL	802,000	466,000	+337,000
AA86IL	165,000	13,415	18,780	1.4	LOW	850,000	312,000	+556,780
SS64IL	346,000	28,130	50,000	1.8	LOW	752,000	351,000	+451,000
STST64IL	99,000	8,049	16,760	2.1	LOW	410,000	305,000	+121,760
AA810IL	113,000	9,187	20,000	2.2	WATCH	212,000	64,000	+168,000
STST67IL	64,000	5,203	13,400	2.6	WATCH	180,000	134,000	+59,400
STST810IL	152,000	12,358	34,690	2.8	WATCH	100,000	75,000	+59,690
AA67IL	64,000	5,203	26,400	5.1	OK	200,000	57,000	+169,400
STST88ILC	24,000	1,951	28,500	14.6	HEALTHY	0	0	+28,500
SS810IL	172,000	13,984	213,750	15.3	HEALTHY	450,000	33,700	+630,050
SS67IL	55,000	4,472	70,000	15.7	HEALTHY	200,000	78,000	+192,000
SS88ILC	14,000	1,138	23,540	20.7	HEALTHY	0	0	+23,540
SS88IL	*0*	*0*	*40,000*	*∞*	*DORMANT*	*0*	*0*	*+40,000*
TOTALS	**2,618,000**	**212,846**	**556,820**	**2.6 avg**		**7,036,000**	**4,106,700**	**+3,486,120**

Critical Items — Immediate Action Required

SS86IL — OUT OF STOCK | Largest SKU by demand ($673K usage, 1.7M open orders)
- Zero units on hand. Customer orders cannot be fulfilled.
- First relief: **900,000 units arriving by end of March** (300K mid-Mar + 200K end-Mar + 400K RIVMATE end-Mar)
- That covers 53% of open orders. Remaining deliveries run through August (2.2M total on order).
- *Risk: Any vendor delay on this part has the highest revenue impact.*

STST86IL — OUT OF STOCK | $454K YTD usage, 531K open orders
- Zero units on hand.
- First relief: **200,000 units by end of March** (50K mid-Mar + 150K end-Mar)
- Still short vs. 531K open. More arriving May–August (680K total on order).
- *Net position is tightest of all parts (+149K). Monitor closely.*

AA64IL — NEAR ZERO | 1,000 units vs. 18,130/month burn rate (< 2 days supply)
- **300,000 arriving mid-March** — must land this week.
- 466K Edson open orders waiting. Net position is healthy (+337K) once deliveries land.
- *Risk: If mid-March shipment slips even a few days, this goes to zero.*

Vendor Delivery Pipeline

DELIVERY WINDOW	UNITS ARRIVING
Mid-March ← THIS WEEK	**600,000**
End of March	**1,750,000**
SRC — April 1st	52,000
SRC — Mid-May	200,000
End of May	1,160,000
RIVMATE — Mid-June	1,172,000
SRC — Mid-June	752,000
RIVMATE — Mid-August	1,250,000
Total Pipeline	**7,036,000**

Note: End-of-March deliveries (1.75M units) are the largest single wave and will resolve most critical shortages — *if they arrive on time.*

Additional Observations

Potential Overstock: SS810IL
213,750 on hand + 450,000 on order vs. only 33,700 in open customer orders. That's 15+ months of stock at current burn rate plus another 450K arriving. Consider whether inbound orders can be deferred or redirected.

Dormant SKU: SS88IL
40,000 units in stock with zero YTD usage and zero open orders. No units on order either. This may be obsolete, seasonal, or a dead SKU. Recommend confirming status — holding cost on 40K idle units.

Tight But Covered: STST67IL & STST810IL
Both show 2.5–2.8 months of coverage. Net positions are slim (+59K each). Not critical today, but they'll need the May/June deliveries to arrive on schedule to avoid running low.